
HECISA

Quality...
as Code

Hispano Europea de Comercio e Industria, S.L.
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Go inside



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Brief History

Corporate
information

Quality Policy

Brief History

HECISA is an industrial company of Spain, producer of capital goods.

HECISA as leader and specialist in design and production of industrial equipment for the sectors of power, water, oil, petrochemicals, chemicals, pharmacy, etc. offers a wide variety of products, systems and services in the related sectors.

Thanks to its products and services, HECISA contributes lively to the responsible use of power, water and raw materials, collaborating on the environment protection.

When a name becomes a plan of future

HECISA is not only a trade name, but also a plan of future centred in the mankind, the environment and the future.

HECISA is the acronym of our trade name: Hispano Europea de Comercio e Industria, Sociedad Anónima.

A name and a demand which compromises us

Speaking about quality is to talk about customer and innovation related management. On this matter, we count with 35 years of experience, since our roots are in the technical knowledge of our founder. The customer profits from this knowledge thanks to our products, our offered services and an effective advice by high skilled personnel. We wish to emphasise that all our activities are based on our customers and their satisfaction, and our quality plan is a reliable proof of this fact.

Likewise, the assessment of our responsables, not only from the professional point of view, but also from the fulfilment of our "Trade Mark Value" shows our compromise with a trustworthy work discipline, from the internal and external points of view.

"The secret of success is to analyse the processes from the customer point of view". Something that Henry Ford formulated skilfully in the beginning of the last century is still valid for us today. For this reason, we always attend to the needs, wishes and suggestions of our customers.

HECISA quality offensive

Our quality plan -which affects all the company- has as aim the total and economical satisfaction of our customer needs in products and services.

Making quality quantifiable

The fault rate can be measured by means of statistical tools.

The constant measurement of the efficiency of central processes, due to the universality of them, allows the comparison of the offered quality level in different sectors and therefore makes possible decision-making based on data through real-time identification of potential problems.

Improving quality leads to improved processes

In order to reach total quality we direct all our efforts to increase the satisfaction of our customers.

To do that, we constantly boost improvement projects under exhaustive control. The aim is to reduce the fault rate in our processes, in order to fulfil the customer requirements and to increase the process efficiency.

Co-workers

The top priorities of our staff are the work discipline and becoming aware of quality. Each worker observes our processes from the customer point of view and collaborates in the constant improvement plan.

Experience has shown that constant improvement produces success and unleashes cost reduction and productivity improvement, reflecting itself on grown market shares, consolidated commercial relationships and increased satisfaction and career success of our staff.

Efforts directed to quality improvement profit all.

Staff and Quality

We train our staff to get the total quality.

Everybody gets an initial quality seminar, getting later constant retraining. Some of our staff are specialised and work full-time in improvement projects.

Values

In 1999, HECISA established a values system called "Trade Mark Value". The system is made of seven values, which serve, as a help and orientation to our staff:

- Change as opportunity
- Ambitious aims/compromises
- Winner mind
- Consequent action
- Speed / Simplicity
- Customer related work and quality awareness
- Loyalty

While Vision and Ideal make clear our path and self-imposed demands, the Values position our staff cohabitation and exemplary behaviour. Doing so, the company encourages a culture that facilitates that each worker reaches his aims, as well as the objectives of the company. Moreover, the Values are the basis of the global value system, which is a specific management system.

Corporate Information

Corporate name:	Hispano Europea de Comercio e Industria
Juridical status:	Limited
Trade name:	HECISA
Trade Mark:	HECISA
Year of foundation:	1984
Head Office:	Calidad 24 – Poligono Los Olivos Getafe E-28906 Madrid (Spain)
Phone:	+34 916 967 039
Fax:	+34 916 950 352
e-mail:	central@hecisa.com
Corporate web:	www.hecisa.com

Business premises:

Piece of land:	2.350 m ²
Business premises:	2.000 m ²
Production zone:	1.500 m ²
Offices:	500 m ² , including auxiliary services

Production resources:

- Hydraulic gate shears, 3.000 × 14 mm. thickness.
- Crimping press 170 Tm, 4.000 mm. max. length.
- Alternating saw, 400 × 400 mm. max.
- Strap saw, 400 × 400 mm. max.
- Vertical disk saw, 250 × 250 mm. max and vertical band saw 400 mm. side.
- (3) cylinder roller, 0,5 to 40 mm. thick and 3.000 mm. max. length.
- Tube bender, up to 76 mm. Ø, 12,000 mm length.
- Section bender, capacity up to 100 mm.
- Hydraulic punching machine 125 mT.
- Spin-off extruding machine up to 168 mm Ø.
- (9) welding assemblies: TIG, SMAW, MIG/MAG, SAW ...
- Plasma-cutting assembly
- Automatic tube-to-tube orbital welding equipment
- Automatic tube-to-tube sheet orbital welding assembly
- Horizontal lathes, 700 mm. max. Ø, 1500 mm point-to-point distance & 2300 mm. max. Ø,.
- Universal milling machine, 800 × 350 mm. table.
- Groove machine, 300 mm run.
- Column drill A-35 & radial drill machine 3050.

- Mechanical press 30 Tm. & hydraulic press 200 Tm.
- Flexible and fixed polishers.
- Electronic controlled turning gear and and positioners (6 for for diameters from 100 to 2500 mm.)
- Machines and hand tools.
- Measurement and test devices.
- PC-controlled equipment test bench.
- PC-controlled hydraulic test bench, up to 400 bar.
- Travel crane 10 Tm
- Travel crane de 3,5 Tm

Technical resources

- AutoCAD R14 to last version
- PV Elite and CODECAL software for vessels design and analysis.
- FEA Software for mechanical and structural analysis.
- CFD software for fluid's dynamic analysis.
- Metal 3D, metal structures calculations
- Solid edge, solid modelling.
- Two DIN A0 plotter
- (2) Intranet servers
- 10 Kw constant power source
- Operating systems: Windows, Linux.
- Office suites: Star Office, OpenOffice and MsOffice.
- Management software
- Software from our own development for calculations, specific designs and analysis.

Staff

- Management: Representative, accountant and assistant.
- Reception: Reception desk and operator.
- Technical Office: Two engineer and two draftsmen.
- Quality Control: Quality Control Head
- Store: Store Head.
- Production: Workshop head and five to ten permanent workers.
- In-place mounting: Mounting team leader and 2-15 workers.

Quality System

Since 1989, our quality system observes ASME Code II, VIII Div. 1 & 2, IX and X, EN13445, PD5500 and more. Implanting ISO 9001 & 14001 and CE EMAS II.

All the welding procedures, as well as our welders, are standardized and qualification according to ASME Code IX and PED 97/23 CE Directive.

Quality Policy

HECISA follows in all of its production units a quality policy based on the permanent use of a quality guarantee system in all its processes, products, sales and after-sale services, with the strict compliance of the International Codes, which could be summarised as follows:

1. HECISA spares no effort to create a good atmosphere between its co-workers that leads to the continuous improvement in order to obtain the maximum satisfaction of its customers.
2. HECISA guarantees the commitment with its co-workers and takes care of giving them the updated training for the new technologies and our customer needs, always with the aim of obtaining the constant improvement of the quality level.
3. HECISA considers of paramount importance the permanent update of the supplied product to the customer needs and efficiency in the provided services.

Our company was founded in 1984, profiting from the capital and technical knowledge of *IHRSA* and *T. Díez Blanco Montajes Industriales*, joining the technical and professional experience of 15 years. Two years later, the company starts the production of filters and fluid filtration and mixing systems in Fuenlabrada, village placed 15 Kms south of Madrid.

From the beginning, we have gone beyond the markets deep changes, like those in production and design processes, the constant product improvement and the update to the new materials requirements of our products. Today we can offer a full range of equipment, as well as design and produce tailor-made systems in a wide variety of materials, from the most standard carbon steels to the rare titanium or platinoids.

We have the firm determination to consolidate our reputation as industrial systems suppliers, based on **the constant service** to our customers, the **Quality** and **Innovation** of our products, the **Flexibility** and **Efficiency** of our services, and never forgetting our responsibility on protecting the **Environment**.

Today, more than ever, HECISA is ready to offer the best quality/price ratio in all its products and keep on applying our corporate motto

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Signed,

T. Díez Blanco